ATS Secret to Disruptive Manufacturing

Martine Melis
Chief Commercial Officer
Martin Kelman
Chief Digital Transformation Officer

Who are we?
Manufacturers!
What do we want?
Productivity!
How do we get it?
We don't know!
When do we want it?
Now!

Our Customer's #1 Question

How to rollout
shopfloor IT systems
across
N number sites in
n number of years?

1. Scalability
2. Useability
3. Sustainability
4. Affordability

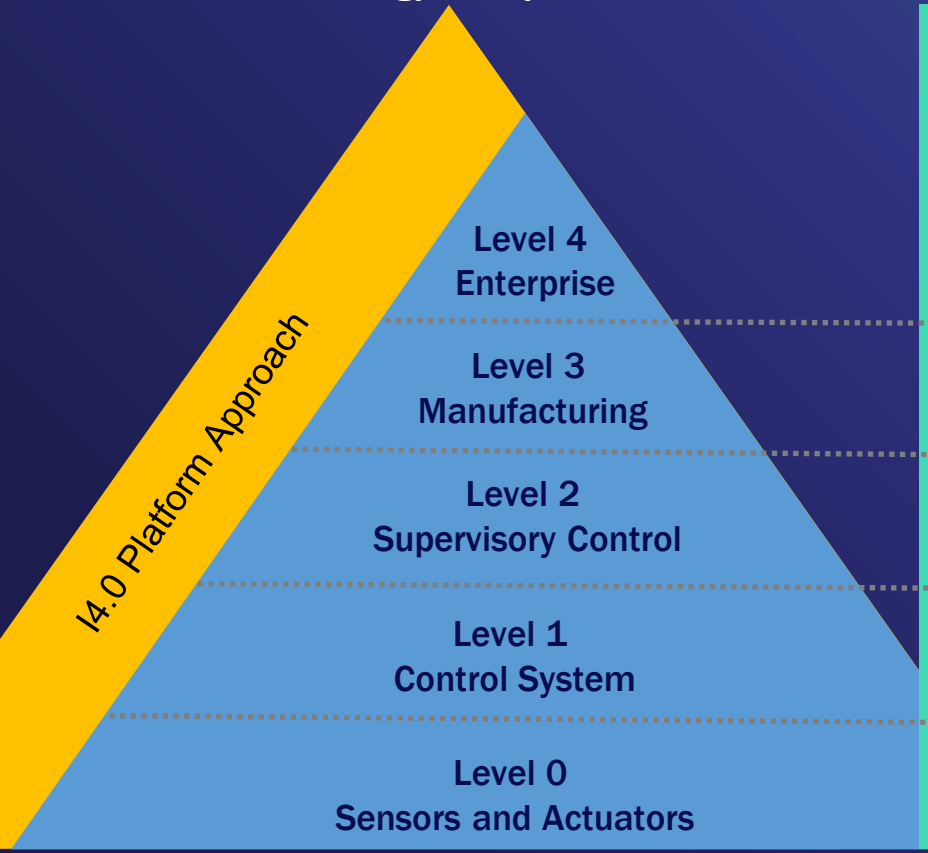
1.

Scalability

Technical success leads to business success.

Scalability shopfloor to enterprise

Is the technology ready to scale?



Industry 3

- ERP, PLM, PDM
- MES, LIMS, CMMS etc
- SCADA, CNC and HMI
- PLC and VB programs
- Fieldbus and Hardwired

Industry 4

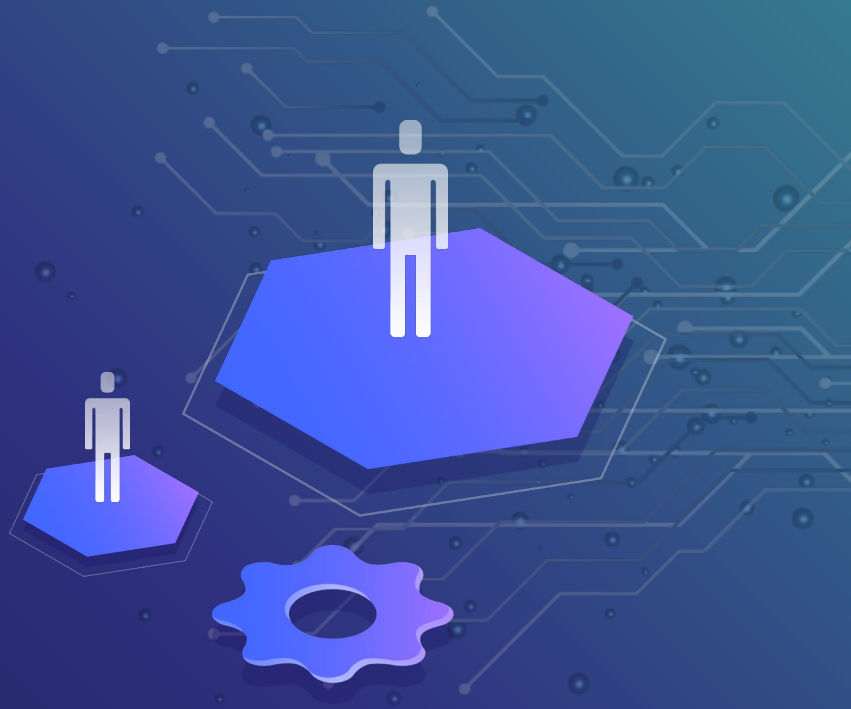
- Cloud Microservices and Big Data
- Cloud Microservices and Big Data
- IoT, AI and Edge Computing
- Digital Twins, Soft PLCs
- 5G Networking

“
Are the Cloud Apps ready?

2.

Useability

Delivering value that customers really want.



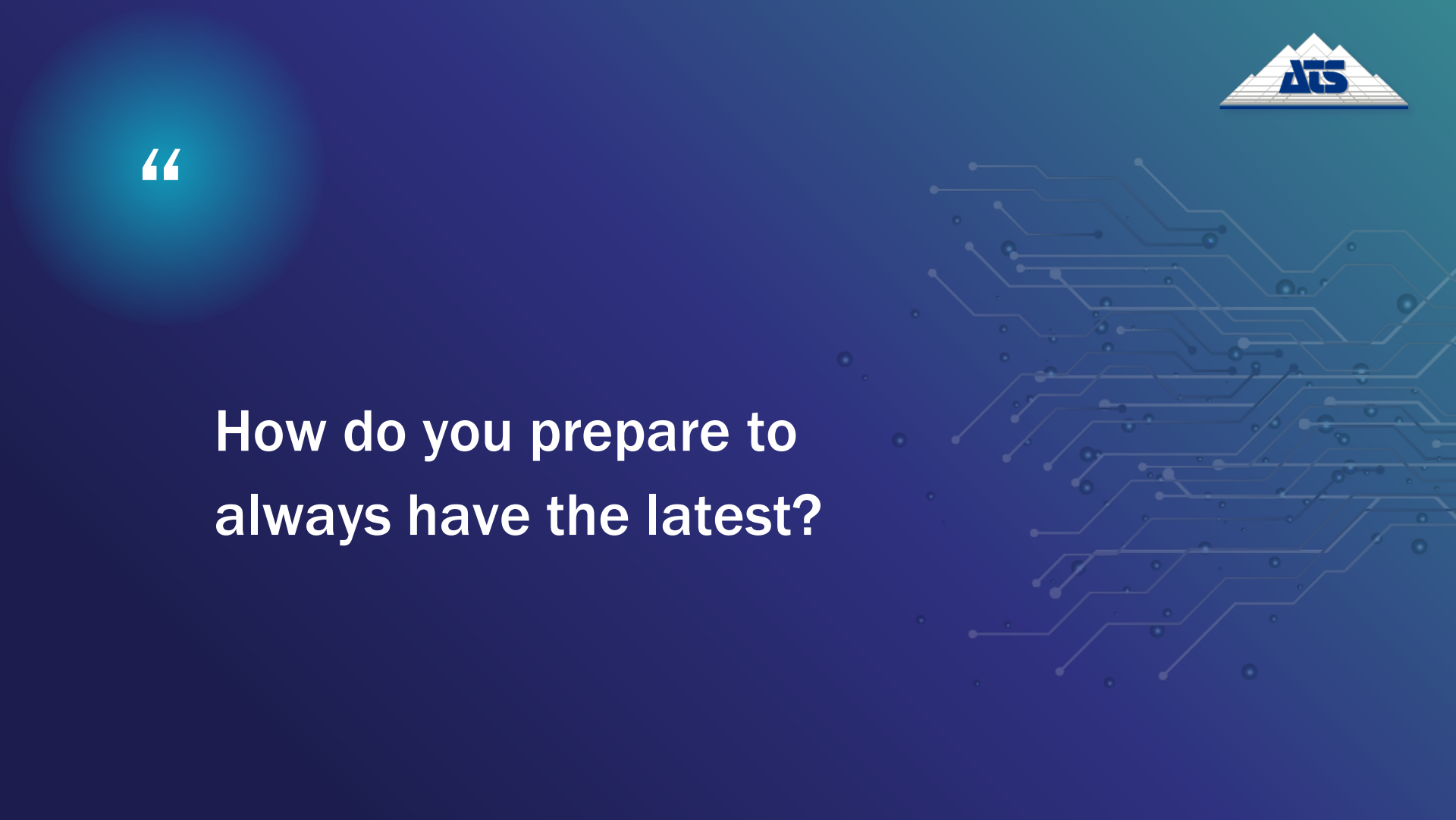
Shifting Perspective

From Solution-centered to Human-centered

3.

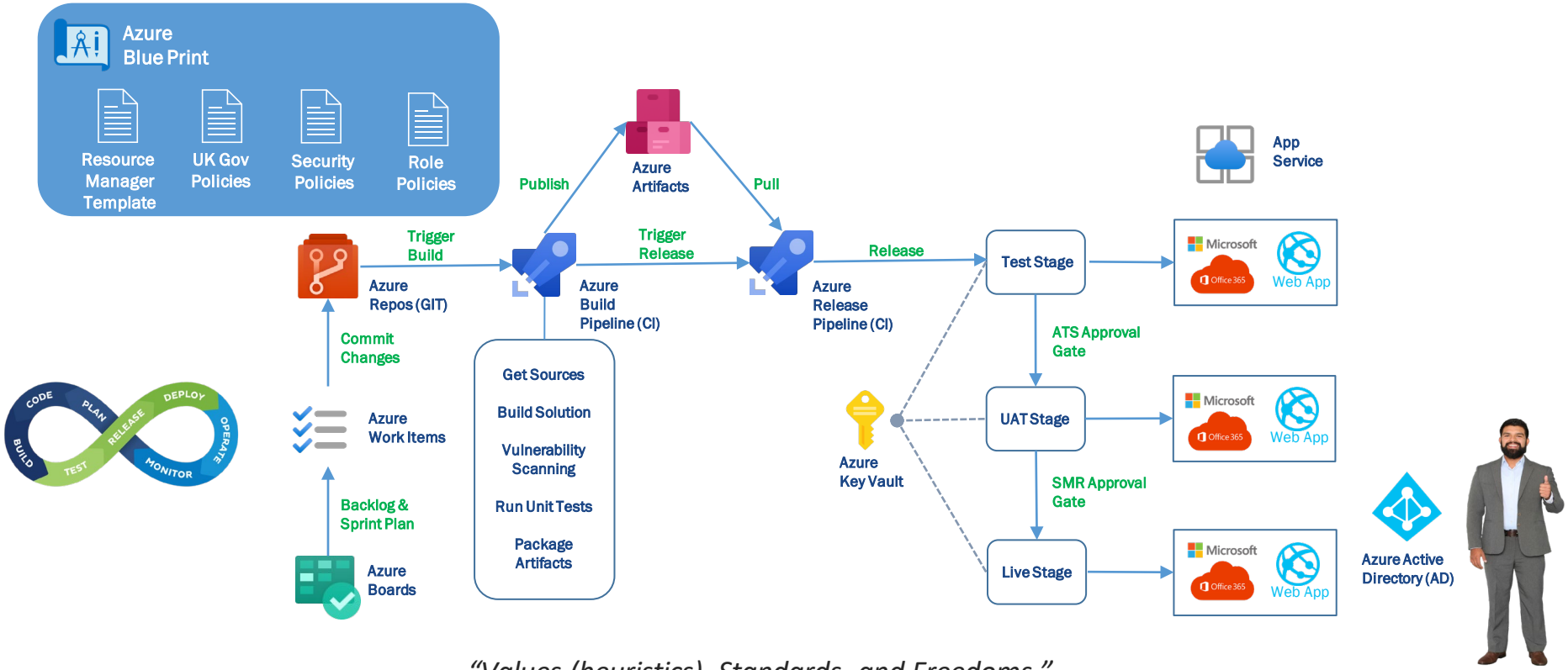
Sustainability

Service based business models


“
How do you prepare to always have the latest?

Our Solutions Infrastructure as Code

Continuous Integration, Continuous Delivery



"Values (heuristics), Standards, and Freedoms."

ATS Ecosystem & Certifications

Technical Partnerships

SIEMENS

SAP

Microsoft Azure

ADVANTECH

aws

ISO

ATS Global's Microsoft Certifications

This provider has demonstrated competency in the following areas:

- ★ Gold Data Analytics
- ★ Gold Application Integration
- ★ Gold Application Development
- ★ Gold Datacenter
- ★ Gold Windows and Devices
- ★ Silver Collaboration and Content

4.

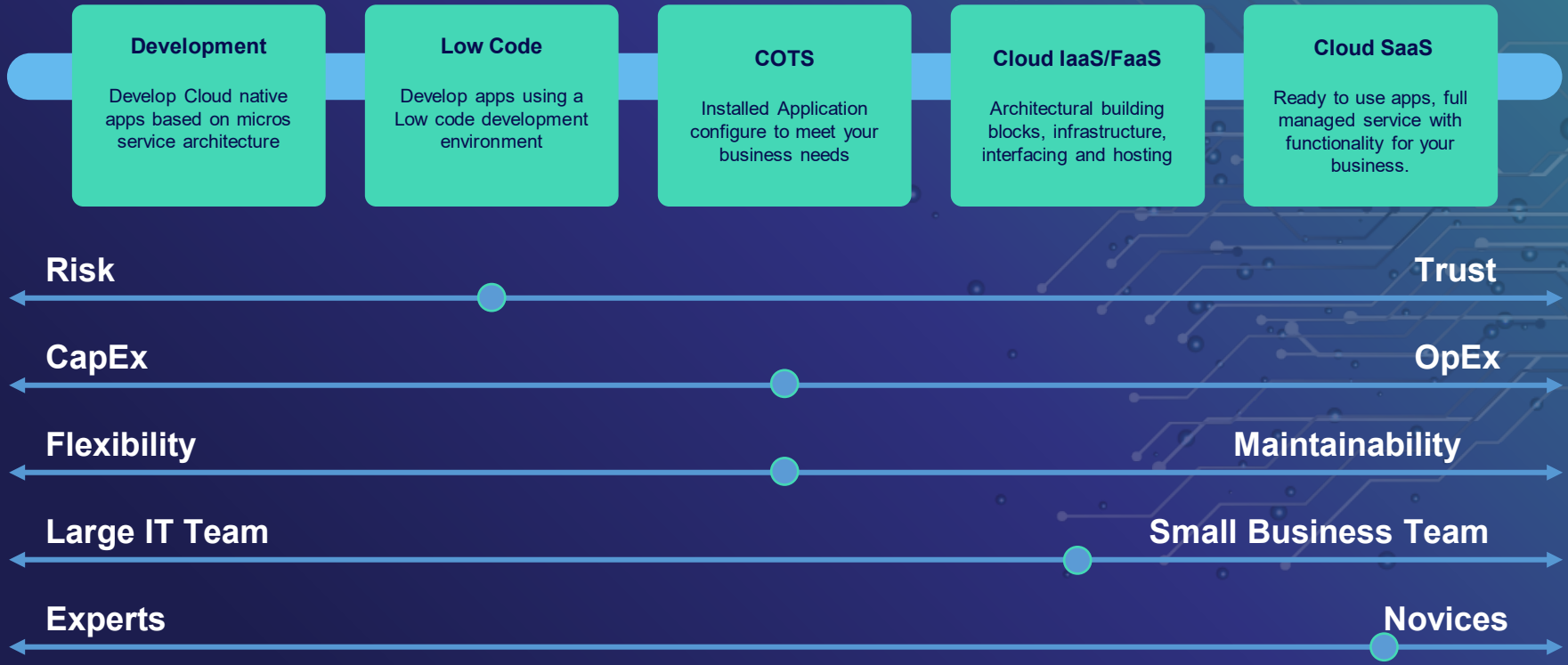
Affordability

Delivering value to our customers

“

Do you have a scalable business that can benefit from SaaS business models?

Development or Service?



Digital Transformation Top 3

a culture based on a collaborative partnership

Save Money

Make everything scalable

Business Change

Great user experience

Fresh Technology

Adopt Agile DevOps

Thank You